



FIT for the Future

Feed-In tariffs (FITs) and their application in the United States

Strategic Workshop – Washington, DC, March 2, 2008

Fair and Efficient tariffs for Feed-In Regulation: Experience from France

Bernard CHABOT

Senior Expert,

ADEME

500 route des lucioles - 06560 Valbonne - France

E-mail: bernard.chabot@ademe.fr

www.ademe.fr



What are “Fair and Efficient Tariffs” ?

q **Fair:**

Recognise RE electricity value from different RE sources

Pay for externalities differences in favour of RE electricity and fossil based power and which are not rewarded by the market

Give a chance to new and promising RE technologies against established power technologies, before they become cost competitive

Allow a fair profitability for investors: not an insufficient one nor and undue one

q **Efficient:**

Attracting a sufficient number of various investors

Mobilising adequate levels of debt and equity

Sufficient projects profitability to finance an accelerated RE industry growth and development



Basis for « Fair and Efficient tariffs »

- q **Regulation by prices (« carrot ») vs quantities (« stick »)**
 - Developing renewables requires markets regulation
 - Regulation by prices : more efficient, less costly, more simple, compatible with liberal economy, created industries
 - History: Dk 90's, Germany (EEG), Sp, France... Ontario...
- q **A tariff system adapted to technologies and applications**
 - Wind: onshore, offshore, PV, SHP, Biomass & Biogas
- q **If various cases, a system adapted to different sites**
 - Wind: examples Germany, France, Portugal...
- q **Anticipating performance and cost progress (Germany, F)**
- q **Integrating protection against negative inflation impacts**
- q **Simple system, procedures, contracts, problems solving**
- q **Integrating monitoring and possibility of adaptation**
- q **Over-cost passed on all electricity consumers**



Example of the French onshore wind tariffs

q Two successive tariffs levels :

T1 fixed for all projects from years 1 to 5 (> 7/2006: 1 to 10)

T2 variable for projects from years 6 to 15 (>7/2006: 10 to 15)

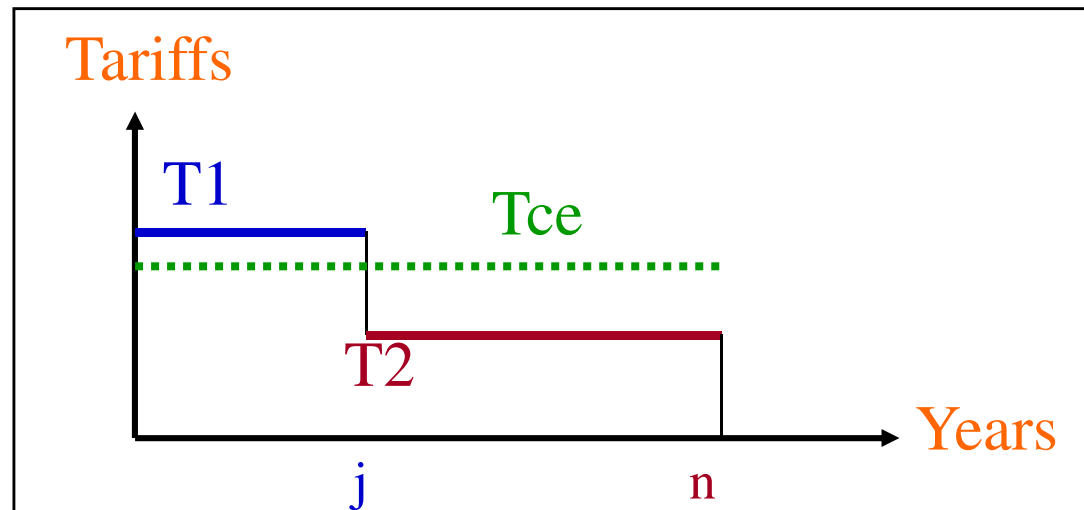
T1 and T2 define a virtual constant “equivalent tariff”, Tce

q For a specific project :

Nh = averaged Ey / P from values years 1 to 5 (hours/year)

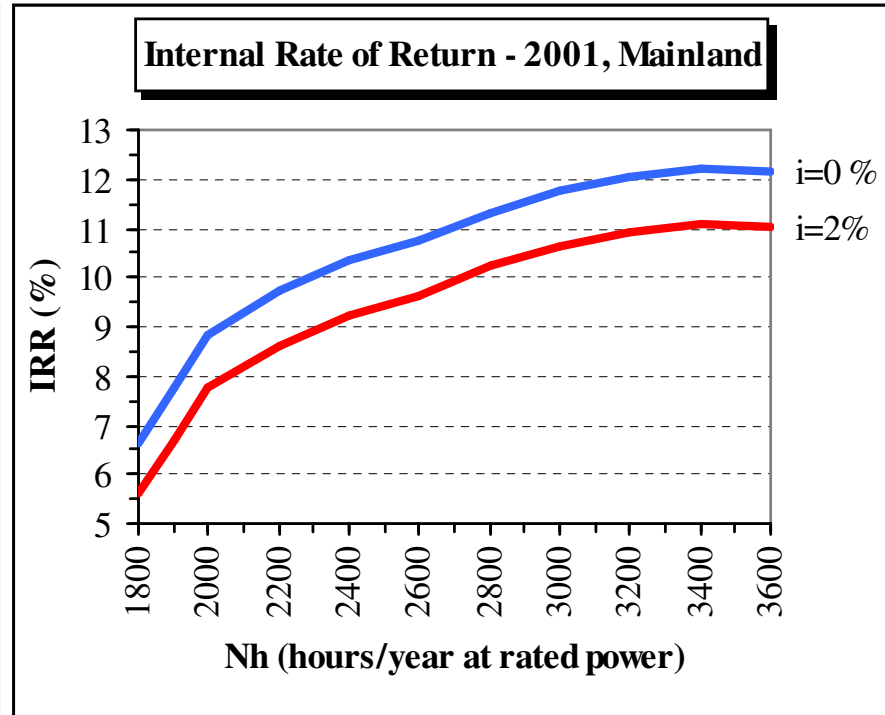
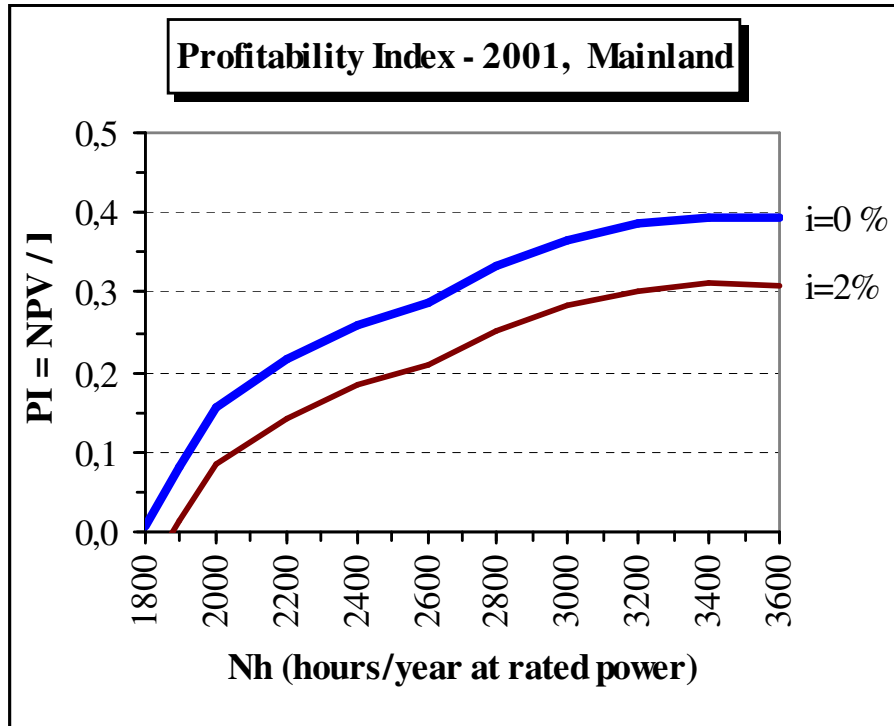
T2: linear calculation from reference values of Nh = Ey / P

(Tce from (T1, T2, t = real discount rate = AWCC before tax)





Reference profitability : example of 2001 wind tariffs



q Reference case

Yearly O&M expenses: $K_{om} = 4\%$ of initial investment

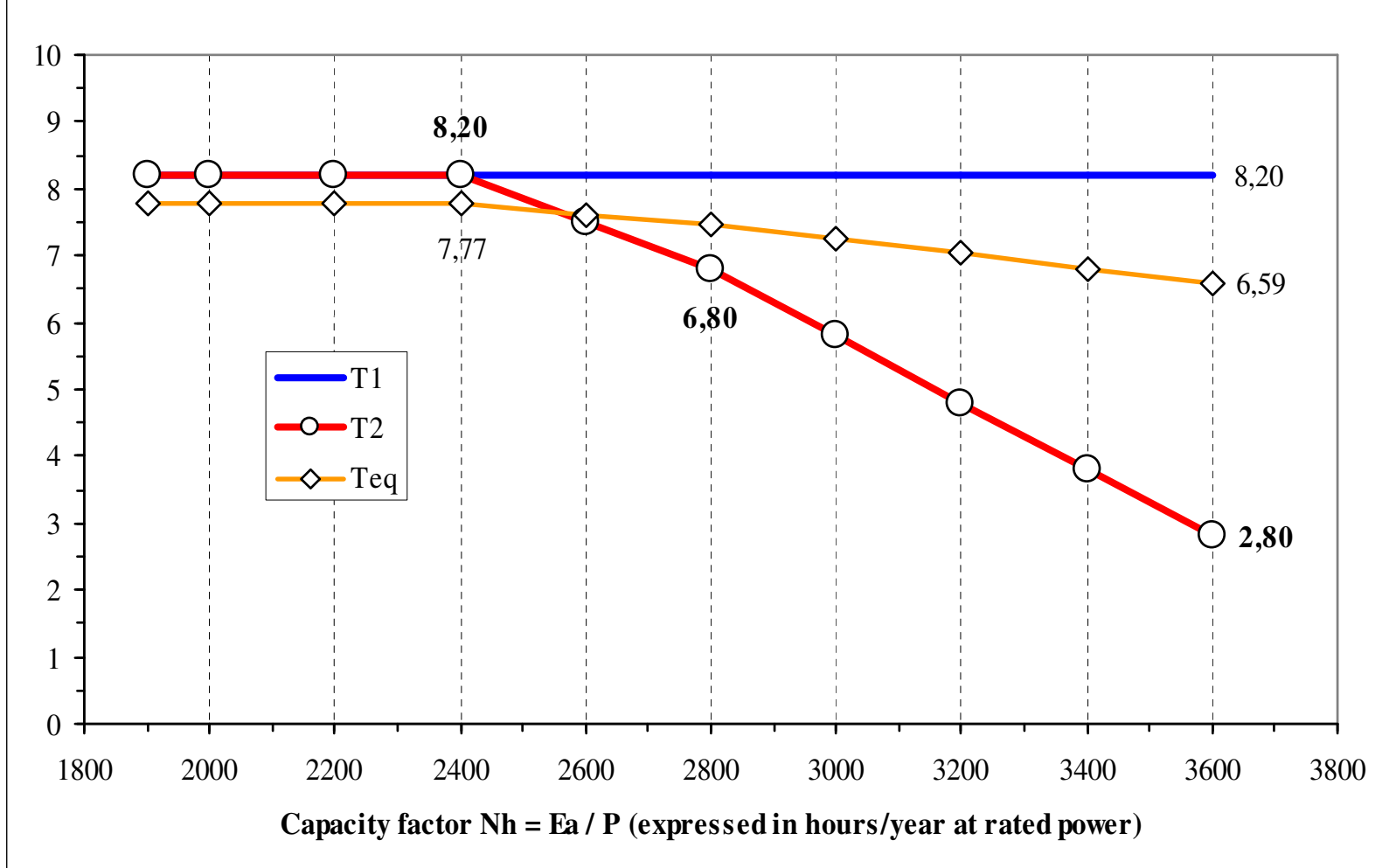
Mean inflation rate 2001 - 2015: $i = 0\%$ or $i = 2\%$ / year

$PI = NPV/I =$ Profitability index = NPV per € invested



July 2006 onshore wind power tariffs

2006 Continental France Wind Power Tariffs Years 1 to 10 (T1), Years 11 to 15 (T2) and Equivalent Constant Tariff on Years 1 to 15

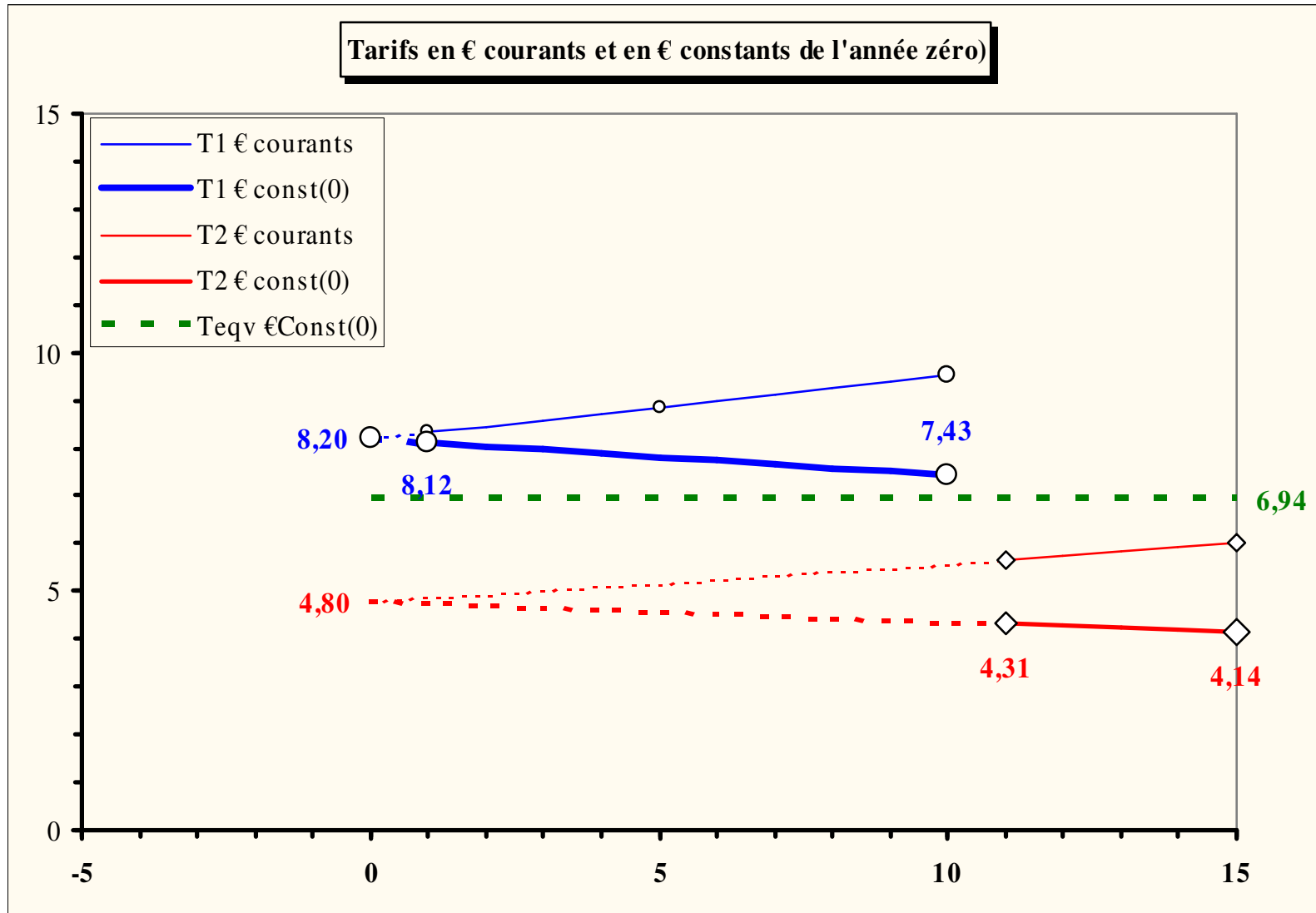


Equivalent constant tariff T_{Veq} are calculated here with a 6 % real discount rate and a 2 % inflation rate



Example of a 2006 onshore wind power tariff

3200 h/year project tariff evolution in current € and in constant € of year 2006, assuming $t = AWCCC = 6\%$ real, inflation rate $i = 2,5\%$ per year on 15 years





French Wind Tariffs are Efficient

France was in 2007:

N° 8 wind capacity (world)
N° 5 wind market (third in EU)

Jobs created:

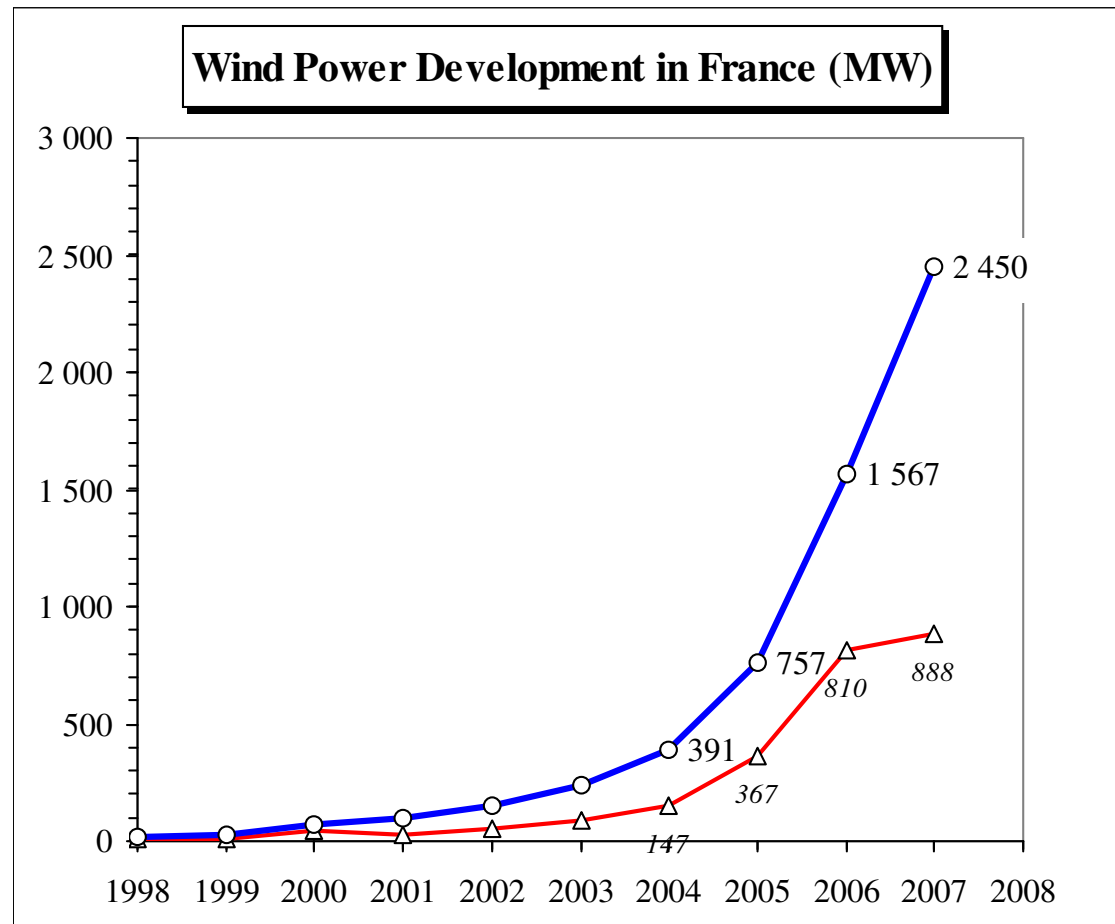
< 100 in 1993
Around 1000 in 2000
Around 5000 in 2007
Towards 10 000 in 2010

FITS over-cost passed on electricity consumer

Based on the difference between FIT and electricity market price

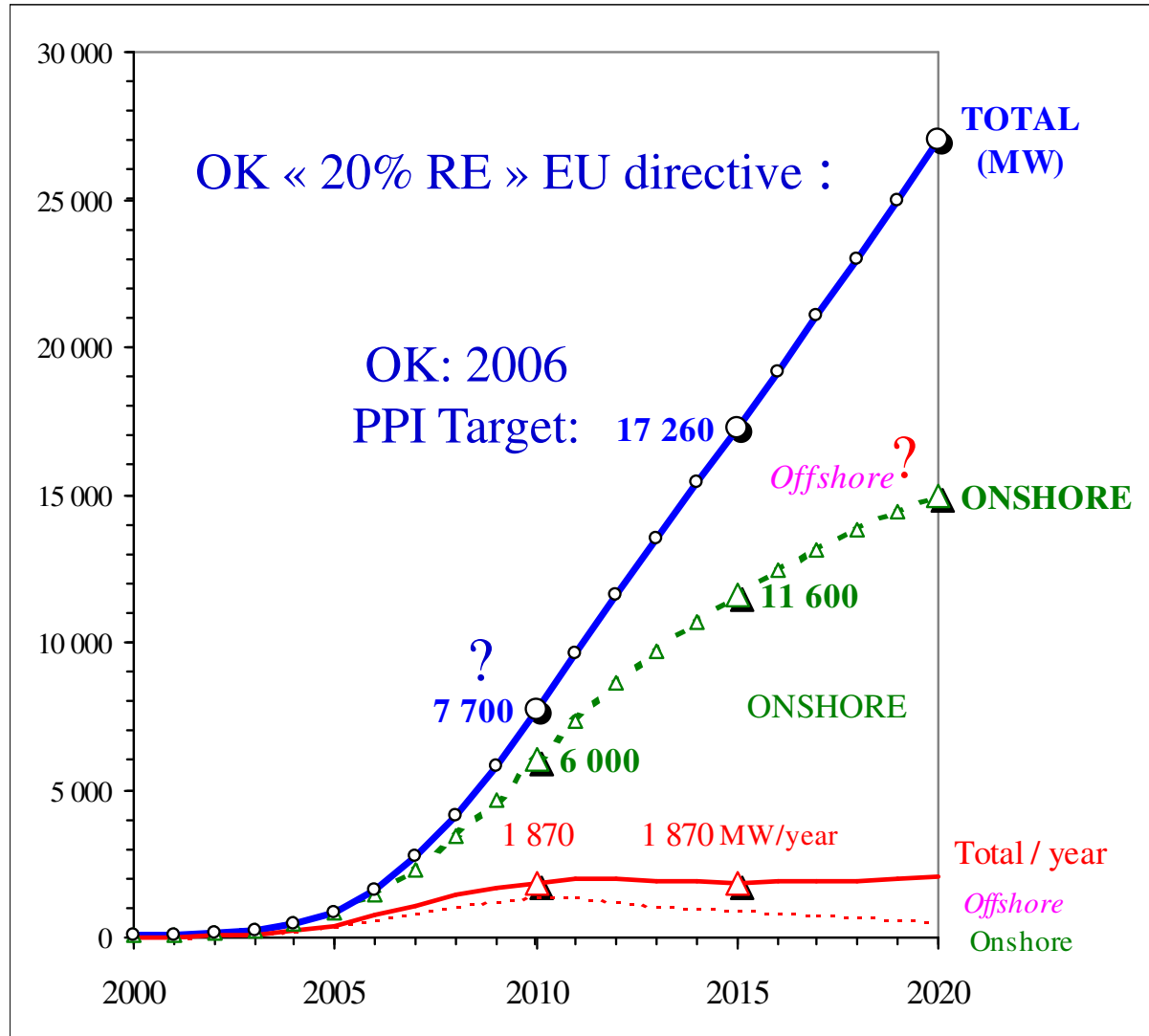
< 5 % of public service charges

Less than 0.6 €/family in 2007





2003 anticipated development still valid for 2015-2020



Source: B. Chabot, ADEME, Husum Wind 2003



Example of a Rational Design of a Wind Power Tariff System



Appropriateness between targets and profitability levels

q Preliminary definition of targets

Increase of operating power and electricity production on 5 and 10 years

Quality of potential wind sites : **Vwind min, Vwind max**

q Defining fair and efficient profitability targets

From global projects economic profitability before tax

Interest of the universal Profitability Scale based on Profitability Index

Profitability Profile on different sites

★ Minimum profitability on relevant less windy sites

★ Maximum profitability on relevant more windy sites

⌚ Avoids windfall profits on those sites, limits wild competition for the access to those sites

⌚ Gives the priority signal to develop those sites (reducing kWh cost on short term)

★ Intermediary profitability levels :

⌚ Continuity of profitability profiles = $f(V_m)$

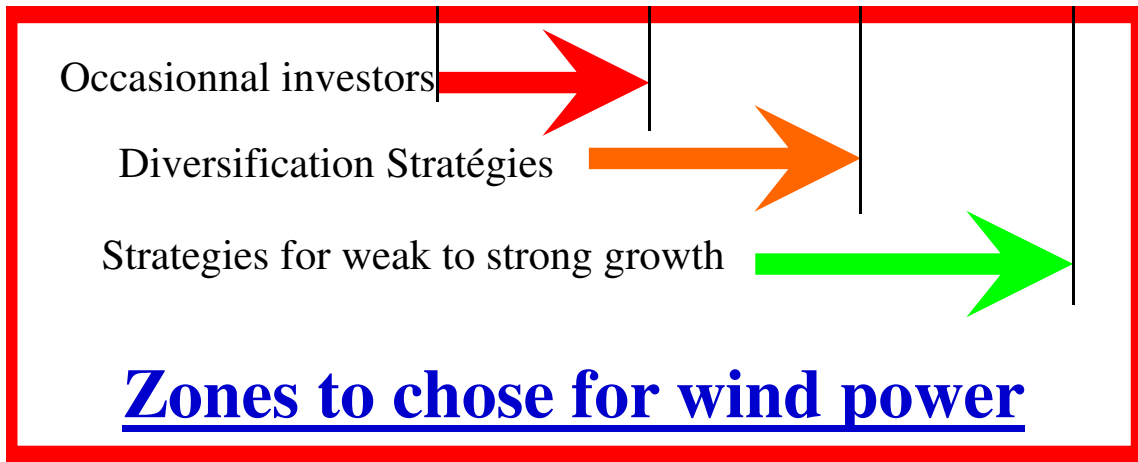
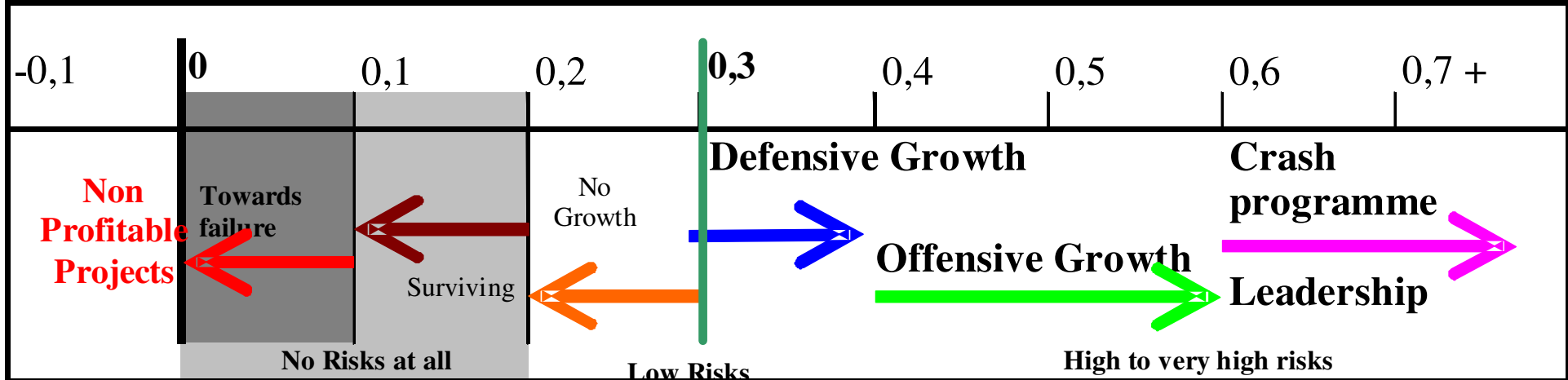
⌚ Checking that geographical zones which should deliver most TWh give a sufficient profitability



Example of profitability target choice

Using the Universal Profitability Scale based on the Profitability Index $PI=NPV/I$

Targeted Profitability Index (PI) Values According to Risks and Growth Strategies





Examples of profitability profiles versus quality of sites

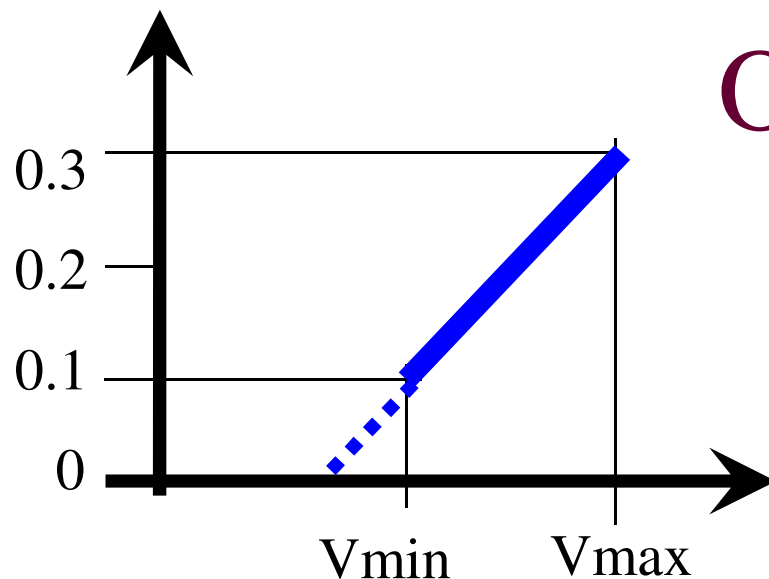
q **Advantage of using Profitability Index PI: directly proportional to NPV**

q **Performance criteria for wind power:**

$$E_{as} = E_y / S \text{ (kWh : m}^2\text{.year)}$$

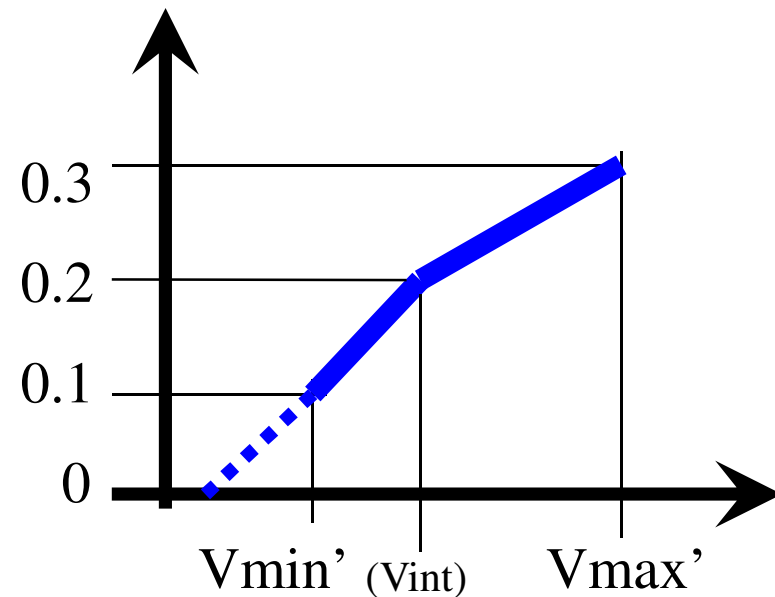
$$\text{Better than } N_h = E_y / P \text{ (h/year)}$$

$$PI = NPV / I$$



Or:

$$PI = NPV / I$$





Profitability from targeted equivalent constant tariff T_{ce}

q **Direct calculation from the targeted PI level and ratios :**

$$\text{Tariff : } T_{ce} = \{ (1 + \text{PI}) * \text{CRF}(t,n) + \text{Kom} \} * \text{Ius} / \text{Eas}$$

Tce expressed in constant \$ of year (0)

q **Definition of ratios:**

T_{ce} : constant required tariff (in constant \$ of year zero) which will deliver the targeted profitability level expressed in $\text{PI} = \text{NPV} / I$

E_{as} = E_y / S (kWh/m².year) with E_y = annual energy sold

$\text{CRF}(t,n)$ = Capital Recovery Factor = $t / \{ 1 - [1+t] \exp(-n) \}$, t = discount rate = AWCC before tax

I_{us} = I / S (\$/installed m² of swept area)

K_{om} = D_{om} / I with D_{om} = yearly O&M expenses including provision for big repairs (for wind, typically $K_{om} = 4 \%$)



Conclusions

- q **Market regulation in favour of RE electricity is rational and is simple and effective if based on fair and efficient tariffs**
- q **Benefits from this regulation are rapidly outweighing its cost**
- q **France 2001 and 2006 Feed-In Tariffs confirmed as the main wind development driver**
- q **Same growth dynamic created now for PV and Biogas with 2006 relevant tariffs**
- q **Future French wind and other renewable policy from the new 20 % European target for renewables in 2020 will require a continuity in success, based on fair and efficient tariffs**
- q **An extension of FITs for renewable heat is also under consideration in France**
- q **Sharing experience, methods and tools can avoid delays and unnecessary or risky tests or trials for FITs systems designs**